

James L. Holly, M.D.

Chinese Delegation From June 2014 Request Another visit November 10, 2015

From: jingwei liu <liujingwei@cetc-ss.com>

Date: October 30, 2015 at 7:48:18 PM CDT

To: <Jholly@jameslhollymd.com>

Subject: Request the 2nd China healthcare Delegation trip to SETMA on Nov 10th

Dr Holly,

This is Dennis from China. At first thank you for sharing SETMA's healthcare transformation experience to me during our last SETMA visit. We take your documents as the bible of primary care transformation.

In past year, we seriously studied your articles and diabetes management tools, and developed a PCMH pilot in China (located in Chengdu Wuhou). To dedicated the PCMH healthcare transformation mission, I joined CETC-SS in this year and is still working with Paul Grundy and other IBM team.

In Nov, my core PCMH team plan to make a trip to US, we hope to have chance to visit SETMA again, and learn more from you about your transformation, we also would like to share you our China PCMH pilot's plan, and expect to invite you to visit China – Chengdu in 2016.

If possible, we hope to visit SETMA on Nov 10th, the following is our proposed agenda:

Nov 10th Morning:

1. China PCMH pilot Plan introduction (China team)
2. SETMA healthcare transformation deep Q&A (SETMA)

Nov 10th Afternoon:

1. Discussion on how to systematically share SETMA's healthcare transformation experience to China
2. Discussion on how to invite SETMA leaders to visit China in 2017

We plan to have 4 people visit SETMA on Nov 10th, the following is their name & title:

Liu Jingwei (Dennis), CETC-SS, Director of Healthcare Transformation Center

Ni Zhigang, CETC-SS, Healthcare Chief Architect

Huang Yanli, Healthcare bureau leader of China PCMH pilot (Chengdu Wuhou district)

Hao Jiaping, IBM, healthcare transformation business analyst

We expect to get your feedback soon, and hope to have chance to see you again.

Best regards,

刘晶炜 (Liu jingwei, Dennis)

大数据战略总监 (Director of Big Data strategy)

医疗转型创新中心主任 (Director of Healthcare Transformation Center)

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From: Jing Wei Liu [<mailto:liujingw@cn.ibm.com>]

Sent: Thursday, May 15, 2014 10:37 AM

To: James L. Holly

Cc: Paul Grundy

Subject: request China delegation trip's on-site visit on June 12

Dr Holly,

Congratulations for this significant achievement! The SETMA should be the healthcare role model for China healthcare transformation.

Right now a large China state-owned partner - CETC SS has strong interesting in PCMH, the company's CEO and several senior leaders plan to visit US in May, they'll visit IBM's innovation center in Dallas on May 14th. I told them SETMA's achievement, the CEO has strong interesting in your work. If it's convenient for you, is it possible to let them visit SETMA on May 15-16th? Expect to get your support on this, Thanks!

This is the introduction about CETC SS:

CETC Software And Information Service Co.,ltd(CETC SS) is an important outcome of strategic cooperation and software and information-service industry operation platform between China Electronics Technology Group Corporation(CETC) and Shanghai Municipal Government. Till 2020, CETC SS is aimed to achieve total revenue 50 billion RMB and the overseas market income will account for more than 10% of the total portion; to create as Chinese software and information service industry leader; to be "domestic outstanding, world-class" in software and information-service (sub)group enterprise.

Combining existing business infrastructures, CETC SS has formed a clear business system. At present, the basic software and hardware products, system integration and industry application of core business and assets are exerting its full economic potential, which becomes the important source of main business income. Based on the core businesses, CETC SS enters new business

growth, such as cloud platform and big data services; consulting and business solutions (Smart City, major industry - government, energy and water, health, operators); automotive electronics industry, it shapes the leadership of economic effects gradually. In the meantime, it layouts the strategic value business, like promote the internet services business; innovate international business, in order to build the market's unique development advantages and monitor market differentiation.

Best Regards,

Dennis Liu (刘晶炜)

Manager of Healthcare Business Development
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“You can make wild ducks tame, but you can never make tame ducks wild again, One might also add that the duck who is tamed will never go anywhere any more. We are convinced that any business needs its wild ducks. And in IBM we try not to tame them.”Thomas J. Watson, Jr.