Primary Care: The Future Primary Care Progress (PCP) UTHSCSA Chapter Town Hall Meeting March 21, 2012

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Conflict of Interest Disclosure

James L. Holly, MD CEO, Southeast Texas Medical Associates, LLP

Has no real or apparent conflicts of interest to report.

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Future of Primary Care: People

A typical scene in my professional life: "Dr. Holly, I am pleased to meet you. What is your specialty?" Dr. Holly's response: "People!

Stories:

- Patient-Centered Medical home Poster Child!
- Does he have a gun?
- I want you to give a \$4,000 donation to the SETMA Foundation!
- Brilliant Diagnostician and Diabetes!

The Future of Primary Care

- 1. The Future: People
- 2. The Future: Four Domains
- 3. The Future: Information Explosion
- The Future: Systems Thinking
- 5. The Future: Electronic Solution Design
- 6. The Future: Primary Care Practice Model
- 7. The Future: SETMA As An Example
- 8. The Future: Personal Mastery
- 9. The Future: Flexibility
- 10. The Future: Financing of Primary Care

The Future: Four Domains

Transformation of healthcare involves:

 Method: electronic patient management
 Content: evidenced-based medicine
 Structure and organization: patientcentered medical home
 Payment methodology: capitation with payment for quality

Future of Primary Care: SETMA

• NCQA Tier III Patient-Centered MH AAAHC Accredited Ambulatory Care • AAAHC Accredited Medical Home Joslin Diabetes Center Affiliate • NCQA Diabetes Recognition • AHRQ Published SETMA's LESS Initiative Innovator of the Year 2011 Exemplary Practice ONC for CDS

Depending upon how you count, there are between 4,000 and 7,000 medically related journals presently being published. There are over 1,000 medically related journal articles published each day.

In 2004, The Journal of the Medical Library Association published an article entitled, "How much effort is needed to keep up with the literature relevant to primary care?"

Here are the authors' conclusions:

- There are 341 currently active journals which are relevant to primary care.
- These journals publish approximately 7,287 articles monthly.

It would take physicians trained in epidemiology an estimated 627.5 hours per month to read and evaluate these articles. That translates into 21 hours a day, seven days a week, every month.

 In 1997, The British Medical Journal stated that there are over 10,000,000 medicallyrelated articles on library shelves of which about 1/3rd are indexed in the Medline database compiled by the National Library of Medicine. If a healthcare provider receives only an average of 8 journals, including those which are free, it can be seen how overwhelming the problem of information is.

- This is the level of the problem for individual physicians, but what about collaborative efforts to organize medical data?
- The Cochrane Collaboration was started in 1992 following Dr. Archie Cochrane's 1979 statement in which he opined "It is surely a great criticism of our profession that we have not organized a critical summary, by specialty or subspecialty, adapted periodically, of all relevant randomized controlled trials."

 There are now fifteen Cochrane Centers around the world with 1,098 complete reviews and 866 protocols (reviews in progress). It is estimated that it will take 30 years to complete reviews on randomcontrolled studies (RCTs) in all fields of medicine which presently exist.

 At the end of those 30 years, nothing would have been done on the RCTs which will have been completed in the intervening 30 years.

 And if this review does not convince you, think about the millions of pieces of information the genome is going to bring to clinical medicine within your medical career. It is truly more information than anyone can possibly learn, leaving electronic patient management as the only option.

 Without medical knowledge, quality-ofcare initiatives will falter, but the volume of medical knowledge is so vast that it can overwhelm healthcare providers. Stated a different way, the good news about healthcare today is the state of our current knowledge; it is excellent. The bad news is the form in which that knowledge is stored and/or accessed. The solution is "a shift of mind."

 In his seminal work, The Fifth Discipline, Dr. Peter Senge addressed "systems thinking." While the term does not refer to computer systems, the principles apply to health care delivery via an electronic medical record as legitimately as to other business enterprises.

- "Learning has come to be synonymous with 'taking in information.'...Yet, taking in information is only distantly related to real learning." Classically, healthcare has focused upon "taking in information" in the form of facts.
- The hurdle required to enter medicine as a physician is the proven ability to absorb and retain tens of thousands of isolated pieces of information and then to be able to repeat that information in a test format.

- "Clinical training" attempts to take the static database created by facts and to transform it into a dynamic tool which can provide answers to complex disease-process questions.
- How do you take a fact-based data set and transform it into a dynamic, interactive decision-making tool?

 "System thinking is needed more than ever because for the first time in history, humankind has the capacity:

- To create far more information than anyone can absorb,
- To foster far greater interdependency than anyone can manage
- To accelerate change far faster than anyone's ability to keep pace."

 "Complexity can easily undermine confidence and responsibility."

Confidence is undermined when the vastness of available, valuable and applicable information is such that it appears futile to the individual to try and 'keep up.'

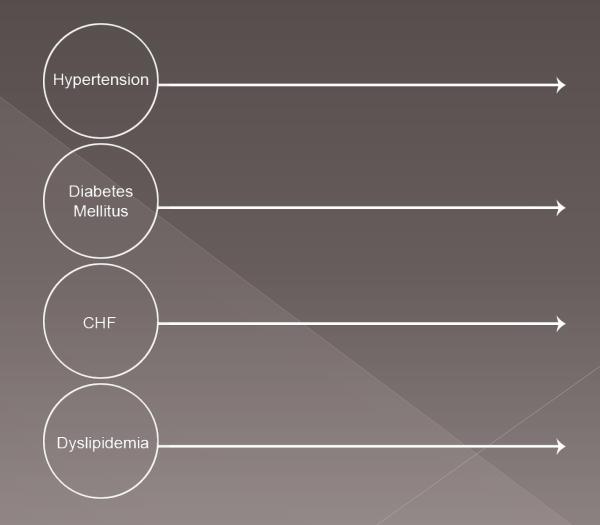
 In healthcare, once confidence is undermined, responsibility is surrendered as providers tacitly ignore best practices, substituting experience as a decision-making guide.

No intellectual discipline is more illustrative of Peter Senge's principle of undermining confidence/responsibility than is the knowledge base required to perform excellently in the delivery of primary healthcare.

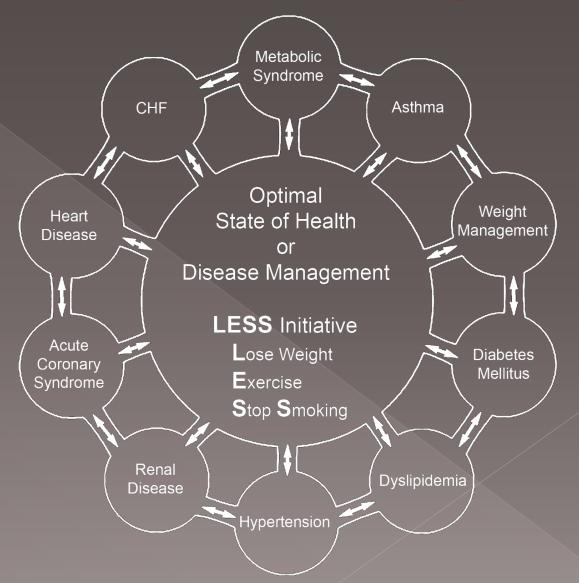
- Detail Complexity there are many variables – this complexity is created by classical medical education; the solution is electronic health records (EHR).
- Dynamic Complexity cause and effect are subtle, and effects over time of interventions are not obvious -- dealing with this complexity will transform healthcare by morphing HER into electronic patient management.

How can electronic patient records and electronic patient management – a systems approach to healthcare – help solve these problems and make it possible for healthcare providers to remain current and fulfill their responsibility of caring for patients with the best treatments available?

Detail complexity and electronic patient records leads to Linear Thinking.



Circular Complexity leads to electronic patient management, leveraging the power of electronic functionalities to improve care.



Data flow to and from the patient's core information, and to and from interactive disease management capabilities:

- Acute condition data
- Longitudinal data
- Standards of care which reflect a positive state of health
- Automatically-populated-treatment reflecting best practices based on random controlled trials
- Auditing tools which reflect provider excellence
- Automatically-populated-patient follow-up instructions
- Automatically-created-patient education

Electronic patient management:

- Makes complex tasks simple (Infectious disease reporting, HIV screening, Screening and Preventive care, promoting healthy behaviors, Framingham)
- Restores the joy of learning to an otherwise impossible task.
- Extends healthcare teamwork to knowledge acquisition and deployment with Clinical Decision Support tools

Whether process, outcomes or content, electronic patient management, eliminates the inefficiency and expense of paper-patient management and gives the primary-care provider confidence that he and she are giving the best care, every time to every patient with the ability to validate that performance.

Pursue Electronic Patient Management rather than Electronic Patient Records.

- Bring to every patient encounter what is known, not what a particular provider knows.
- Make it easier to do "it" right than not to do it at all (turning complex tasks into simply processes).

- Continually challenge providers to improve their performance.
- 5. Infuse new knowledge and decisionmaking tools throughout an organization instantly (Clinical Decision Support).
- Promote continuity of care with patient education, information and plans of care.

Enlist patients as participants, partners and collaborators in their own health improvement.

 Evaluate the care of patients and populations of patients longitudinally with transparent public reporting of provider performance by name.

Audit provider performance based on endorsed quality measurement sets

 Integrate electronic tools in an intuitive fashion giving patients the benefit of expert knowledge about specific conditions

Tracking quality metrics at the point-ofcare, one patient at a time. Auditing populations of patients by provider name. Statistical analysis of practice performance to find leverage points for improvement of care. 4. Public Reporting of provider performance by name. 5. Continuous quantity improvement based on the first four steps.

 The key to this Model is the real-time ability of providers to measure their own performance at the point-of-care. This is done with multiple displays of quality metric sets, with real-time aggregation of performance, incidental to excellent care.

• "The May 2, 2010, New York Times Magazine published, "The Data-Driven Life," which asked the question, "Technology has made it feasible...to measure our most basic habits...What happens when technology can calculate and analyze every quotidian thing that happened to you today?" Does this remind you of Einstein's admonition, "Not everything that can be counted counts, and not everything that counts can be counted?

Bioethicist, Onora O'Neill, said, "In theory" again the new culture of accountability and audit makes professionals and institutions more accountable for good performance... But beneath this admirable rhetoric the real focus is on performance indicators chosen for ease of measurement and control rather than because they measure accurately what the quality of performance is."

Primary Care Providers must whole heartedly embrace technology and science, while retaining the sense of person in our daily responsibilities of caring for persons. Quality metrics will make us better healthcare providers. The public reporting of our performance of those metrics will made us better clinician/ scientist. But what will make us better healthcare providers will be our caring for people.

•

Pre-Visit/Preventive Screening

C	(Definete (40)		-	
General Measures Has the patient had	(Patients >18) a tetanus vaccine within the	last 10 years?	Y	es
Date of Last	06/02/2005	act to youro.	Order Tetan	
	a flu vaccine within the last y	vear?	V	'es
Date of Last	10/19/2011	your:	Order Flu Sh	
	had a pneumonia shot? (Ag			//A
Date of Last	01/26/2005	G~30)	Order Pneumo	
	re an elevated (>100 mg/dL)	1012		es
Last 113	09/21/2011		Order Lipid Pr	
Lust				
•	screened at least once for	HIV? (Age 13-64	·	es
Date of Last	07/27/2011		Order HIV Scr	reen
	ed if patient refused or if pos Patient Refuses Testing	nave diagnosis pr	Cylously contra	mou.
	-			
Elderly Patients (Pa Has the natient had	itients >65) an occult blood test within th	ie last vear? (Pati	ients >50) N	I/A
Date of Last		o aor your - (r ao		
	a fall risk assessment compl	eted within the la	ist vear?	/A
Date of Last	01/18/2012		or your .	
		hin the last year?		/A
	a functional assessment witi	nin the last year?		
Date of Last				I/A
	a pain screening within the k	ast year?	N	//A
Date of Last	04/01/2011			
Has the patient had	a glaucoma screen (dilated e	xam) within the l	ast year?	I/A
Date of Last	02/03/2011	A	dd Referral At	Right
	e advanced directives on file	e or have they be	een N	I/A
discussed with the Discussed?	patient? Completed	12		
	or more medications which		uch rick	1/0
in the elderly?	or more medications which	are considered h	Ign fisk	I/A
	OK Can	cel		

Diabetes Screening			Recomme	heb
Is Diabetes screening appr	opriate for this patient?		Order Tes	_
Pre-Diabetes Patients				
If pre-diabetic, has the pati	ent had a HgbA1c test w	rithin the last yea	r?	Yes
Date of Last 10/29/	2011		Order Hgb	A1c
Diabetes Patients				NUA
Has the patient had a Hgb/				N/A
Date of Last 10/29/	2011		_	_
Has the patient had a dilate		st year?		N/A
Date of Last 02/03/	2011		Add Referra	
Has the patient had a 10-g		within the last yea	ar?	N/A
Date of Last 08/24/	2011		_	
Has the patient had screen	ing for nephropathy with	in the last year?		N/A
Date of Last 08/18/	2010			
Has the patient had a urina	lysis within the last year	?		N/A
Date of Last 07/07/	2011			
Has the patient ever been referred to DSME?	N/A	atient been refer hin the last two y		N/A
	Add Referrals Belo	w		
Female Patients				N/A
Has the patient had a pape		years? (Ages 2	· · ·	
			Add Referra	
Has the patient had a mam Date of Last	mogram within the last tw	vo years? (Ages	Add Referra	N/A I Below
	den strandt in Aber to state			N/A
Has the patient had a bone Date of Last 03/27/		wo years? (Age	>50) Add Referra	
Date of Last	2003			Loion
Male Patients Has the patient had a PSA	within the last year? (Ag	e >40)		No
Date of Last 04/02/	2007		Order PS	A
Has the patient had a bone	density within the last ty	vo vears? (Age	>65)	N/A
Date of Last 03/27/	2009		Add Referra	Below
Referrals (Double-Click T	o Add/Edit)			
Referral	Status	Referring		

►

National Quality Forum (NQF) National Voluntary Consensus Standards

Legend Measures in red are measures which apply to this patient that are not in compliance.

Measures in black are measures which apply to this patient that are in compliance.

Measures in gray are measures which do not apply to this patient.

General Health Measures

- View
 Body Mass Index Measurement

 View
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 Proper Assessment for Chronic COPD
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Medication Measures

- View Current Medication List
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- View LDL Drug Therapy for Patients with CAD
- **Chronic Conditions Measures**
- View Comprehensive CHF Care
 - Osteoarthritis Care

Care for Older Adults

Counseling on Physical Activity

View Urinary Incontinence in Older Adults Colorectal Cancer Screening Fall Risk Management

Diabetes Measures

- View Dilated Eye Exam
- View Foot Exam
- View Hemoglobin A1c Testing/Control
- View Blood Pressure
- View Urine Protein Screening
- View Lipid Screening

Female Specific Measures

Breast Cancer Screening Cervical Cancer Screening Chlamydia Screening Osteoporosis Management

Pediatric Measures

Appropriate Screening for Children with Pharyngitis Childhood Immunization Status

• SETMA is able to look at differences between the care of patients who are treated to goal and those who are not. Patients can be compared as to socioeconomic characteristics, ethnicity, frequency of evaluation by visits, and by laboratory analysis, numbers of medications, payer class, cultural, financial and other barriers to care, gender and other differences.

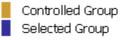
 This analysis can suggest ways in which to modify care in order to get all patients to goal.

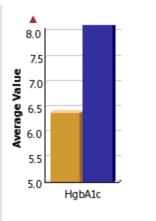


Chronic Diabetes - Measures Comparison (Most Recent 12 Months)

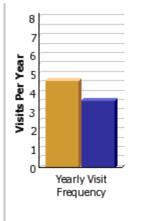
Controlled Group Time Basis: Prior 12 Months Controlled Group Constrained to: All SETMA Practice: SETMA 1. SETM

Practice: SETMA 1, SETMA 2, SETMA West Provider: None

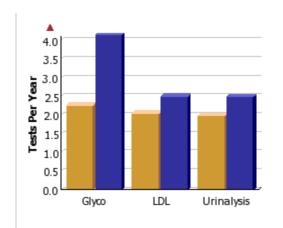




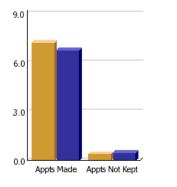
		HgbA1c Avg	Standard Deviation
Control	ed	6.4	0.8
Selecte	d	8.5	1.5



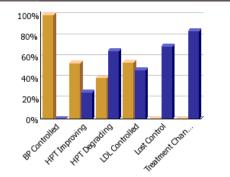
	Visit Frequency
Controlled	4.6
Selected	3.5



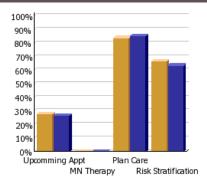
	Yearly Glyco Tests	Yearly LDL Tests	Yearly UA Tests
Controlled	2.3	2.1	2.0
Selected	4.1	2.5	2.5



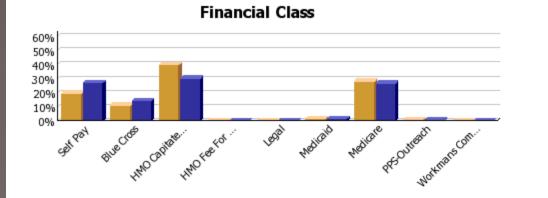
	Appts Made	Appts Not Kept
Controlled	7.2	0.4
Selected	6.8	0.5



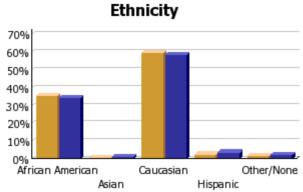
	BP Controlled	HPT Improving	HPT Degrading	LDL Controlled	Lost Control	Treatment Changed
Controlled	100.0%	54.0%	39.4%	54.6%	0.0%	0.0%
Selected	0.0%	25.7%	65.4%	47.2%	69.9%	84.5%



	Upcomming Appt	MN Therapy	Plan Care	Risk Stratification
Controlled	27.5%	0.0%	83.8%	66.5%
Selected	26.5%	0.0%	85.2%	63.4%



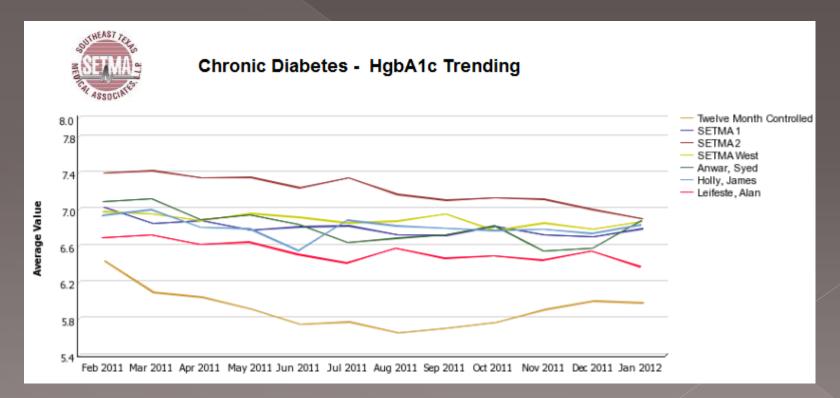
	Self Pay	Blue Cross	HMO Capitated	HMO Fee For Service	Legal	Medicaid	Medicare	PPS- Outreach	Workmans Comp
Controlled	19.4%	11.0%	39.8%	0.0%	0.0%	1.3%	28.0%	0.5%	0.0%
Selected	27.1%	14.2%	30.2%	0.0%	0.0%	1.5%	26.7%	0.2%	0.0%



	African American	Ethnicity Asian	Caucasian	Hispanic	Other/None
Controlled	35.5%	0.5%	59.5%	2.7%	1.8%
Selected	34.5%	1.1%	58.4%	3.7%	2.2%

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SETMA can also compare different providers and clinics with one another:



• SETMA's provider performance is benchmarked against published, evidencebased, national standards of care. Because SETMA has deployed a robust Business Intelligence (BI, COGNOS) solution for data auditing and analytics, and because we have bought multiple licenses, practice leadership, informatics staff and healthcare providers can review performance outcomes.

SETMA also has monthly peer-review sessions with all providers. The clinic is closed for a morning, and performance on quality metrics, patient satisfaction and gaps in care are discussed openly among all providers. Collegial relationships and an organizational-cultural commitment to excellence make it possible for SETMA to be specific about needs for improvement in these monthly meetings.

OUTHEAST TEL

NCQA Diabetes Measures Encounter Date(s): January 1, 2011 to December 31, 2011

45500	J.F.													
Location Name	Provider	Encounters	A1c >9.0 <= 15%	A1c < 8.0 >= 60%	A1c < 7.0 >= 40%	BP > 140/90 <= 35%	BP < 130/80 >= 25%	Eye Exam >= 60%	Smoking Cessation >= 80%	LDL >= 130 <= 37 %	LDL < 100 >= 36%	Nephropathy >= 80%	Foot Exam >= 80%	Total Points
SETMA 1	Aziz	1,078	10.6%	72.5%	58.3%	18.2%	56.8%	60.2%	95.6%	13.5%	69.6%	83.4%	74.6%	95
	Duncan	766	8.6%	79.5%	67.4%	12.5%	68.7%	57.7%	93.6%	15.4%	65.9%	81.6%	79.9%	85
	Halbert	1	0.0%	100.0%	100.0%	0.0%	100.0%	0.0%		0.0%	100.0%	0.0%	100.0%	75
	Henderson	848	10.1%	78.4%	66.5%	9.4%	69.5%	60.4%	95.9%	13.1%	66.4%	84.2%	93.6%	100
	Murphy	1,504	6.0%	84.7%	70.5%	14.3%	57.7%	45.9%	85.1%	10.6%	75.5%	87.8%	82.4%	90
	Palang	675	5.5%	51.6%	42.7%	19.7%	53.0%	22.5%	95.5%	7.7%	50.1%	34.7%	31.0%	72
	Thomas	166	9.6%	70.5%	47.0%	18.1%	56.0%	77.7%	100.0%	11.4%	62.7%	75.9%	82.5%	95
SETMA 2	Ahmed	2,938	14.4%	43.2%	29.0%	8.3%	61.7%	63.9%	73.5%	11.3%	64.2%	71.0%	99.3%	72
	Anthony	843	9.7%	78.9%	66.1%	14.1%	66.5%	66.5%	83.5%	10.3%	69.4%	93.5%	96.1%	100
	Anwar	1,408	8.5%	78.3%	64.0%	5.0%	80.0%	64.8%	96.5%	11.2%	65.8%	92.0%	75.3%	95
	Cricchio, A	884	11.9%	44.9%	29.6%	9.2%	71.7%	64.6%	80.2%	10.1%	69.6%	76.5%	99.3%	82
	Cricchio, M	964	7.0%	76.9%	63.7%	15.5%	60.8%	65.0%	67.6%	9.5%	68.0%	91.6%	86.5%	90
	Deiparine	1	0.0%	0.0%	0.0%	100.0%	0.0%	100.0%		0.0%	100.0%	100.0%	100.0%	52
	Holly	283	6.7%	84.1%	71.4%	3.9%	83.0%	81.6%	71.4%	11.3%	71.4%	97.5%	95.4%	90
	Leifeste	991	6.3%	81.6%	71.0%	13.3%	63.2%	72.4%	58.3%	7.9%	70.0%	89.2%	83.5%	90
	Wheeler	679	6.9%	85.0%	74.1%	21.6%	57.1%	58.8%	81.7%	12.8%	62.7%	90.3%	89.1%	90
SETMA	Curry	435	9.0%	75.2%	60.2%	16.1%	60.9%	70.8%	88.9%	13.6%	64.1%	87.6%	88.3%	100
West	Deiparine	836	9.4%	72.0%	57.2%	23.2%	52.2%	47.8%	95.5%	13.0%	59.1%	72.0%	83.1%	85
	Halbert	1,346	10.1%	73.8%	61.8%	20.1%	55.4%	36.8%	96.3%	14.9%	61.5%	59.6%	81.4%	85
	Horn	802	5.9%	79.6%	66.7%	2.1%	68.8%	47.3%	92.2%	16.2%	55.0%	81.2%	92.6%	90
	Qureshi	484	17.6%	62.8%	52.3%	9.1%	71.1%	51.2%	94.1%	16.3%	58.5%	66.7%	95.5%	73
	Satterwhite	370	16.2%	60.3%	47.3%	24.1%	54.6%	52.7%	95.0%	19.5%	51.1%	76.8%	80.5%	73
	Vardiman	572	9.6%	72.9%	60.0%	21.5%	47.9%	57.7%	96.6%	15.0%	58.2%	64.5%	85.1%	85

- Specific dashboards, such as the one above, have also been developed for programs such as the NCQA Diabetes Recognition Program. All SETMA clinics and providers qualified for this recognition in 2010-2013.
- Quarterly and annually, we now measure this standard so as to make sure that we continue to improve. As can be seen below, the dashboard gives the metric, the benchmark, the provider's performance and the aggregate score required for recognition.

 This material is given to the provider and it is posted on our website at <u>www.jameslhollymd.com</u>_under Provider
 Performance, NCQA Diabetes Recognition Program Audit.

 Because all deficiencies in care are displayed in "red," SETMA providers have developed their own commitment to "get the RED out."

SETMA also tracks the following published quality performance measure sets:

HEDISNQFAQAPQRI

•BTE

Each is available to the provider, interactively at each patient encounter.

National Quality Forum (NQF) National Voluntary Consensus Standards

Legend Measures in red are measures which apply to this patient that are not in compliance. Measures in black are measures which apply to this patient that are in compliance.

Measures in gray are measures which do not apply to this patient.

General Health Measures

- View Body Mass Index Measurement
- View Smoking Cessation
- View Proper Assessment for Chronic COPD
- View Adult Immunization Status

Blood Pressure Measures

- View Blood Pressure Measurement
- View Blood Pressure Classfication/Control

Medication Measures

- View Current Medication List
- View Documentation of Allergies/Reactions
- View Therapeutic Monitoring of Long Term Medications
- View Drugs to Avoid in the Elderly
- View Appropriate Medications for Asthma
- View Inappropriate Antibiotic Treatment for Adults with Acute Bronchitis
- View LDL Drug Therapy for Patients with CAD
- View Warfarin Therapy for Atrial Fibrilation

Care for Older Adults

- View Counseling on Physical Activity
- View Urinary Incontinence in Older Adults
- View Colorectal Cancer Screening
- View Fall Risk Management

Diabetes Measures

- View Dilated Eye Exam
- View Foot Exam
- View Hemoglobin A1c Testing/Control
- View Blood Pressure
- View Urine Protein Screening
- View Lipid Screening

Female Specific Measures

- View Breast Cancer Screening
- View Cervical Cancer Screening
- View Chlamydia Screening
- View Osteoporosis Management

Pediatric Measures

- View Appropriate Screening for Children with Pharyngitis
- View Childhood Immunization Status

2011 HEDIS Technical Specifications for Physician Measurement

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Effectiveness of Preventive Care

View Adult BMIAssessment

Weight Assessment and Counseling for Nutrition and Physical Activity for Children/Adolescents Childhood Immunization Status Immunizations for Adolescents Lead Screening in Children Colorectal Cancer Screening Breast Cancer Screening Cervical Cancer Screening Chlamydia Screening in Women Glaucoma Screening in Older Adults Use of High-Risk Medications in the Elderly Care for Older Adults

Effectiveness of Acute Care

- View Appropriate Treatment for Children with Upper Respiratory Infection
- <u>View</u> Appropriate Testing for Children with Pharyngitis Avoidance of Antibiotic Treatment in Adults with Acute Bronchitis

Effectiveness of Chronic Care

- View Persistence of Beta-Blocker Therapy After a Heart Attack
- View Controlling High Blood Pressure
- View Cholesterol Managment for Patients with Cardiovascular Disease

Comprehensive Adult Diabetes Care

- View Use of Appropriate Medications for People with Asthma
- <u>View</u> Use of Spirometry Testing in the Assessment and Diagnosis of COPD
- View Pharmacotherapy Management of COPD Exacerbation
- View Follow-Up After Hospitalization for Mental Illness
- View Antidepressant Medication Management

Follow-Up Care for Children Prescribed Attention-Deficit/Hyperactivity Disorder Medication Osteoporsis Management in Women Disease Modifying Anti-Rheumatic Drug Therapy for Rheumatoid Arthritis

<u>View</u> Annual Monitoring for Patients on Persistent Medications Medication Reconciliation Post-Discharge

PQRI

PQRI Submittal Summary

Diabetes Measures Group

This patient IS eligible for submittal of the measures in the diabetes group.

Patients 18 to 79 with Diabetes Mellitus are eligible for this measure.

Target < 9.0 Hemoglobin A1c Most recent value less than 7.0. Blood Pressure Systolic Target < 140 Most recent value less than 130. Diastolic. Target < 80 Most recent value less than 80. Foot Exam

Completed this visit.

Lipids Target < 100

Most recent value less than 100.

Nephropathy

Not assessed since Januray 1st.

Eye Exam

Dilated eye exam results reviewed.

Preventive Measures Group

IS This patient eligible for submittal of the measures in the preventive group.

Patients ages 50 and older are eligible for this measure.

Tobacco Use Assessment

Patient is current tobacco non-user.

Tobacco Cessation Assessment

Patient is not a tobacco user.

Body Mass Index

Body Mass Index measured/assessed.

Influenza Immunization

Influenza immnuzation administered within the last year.

Colorectal Cancer Screening

Appropriate screening performed.

Pneumococcal Vaccination

Pneumococcal vaccination previously administered.

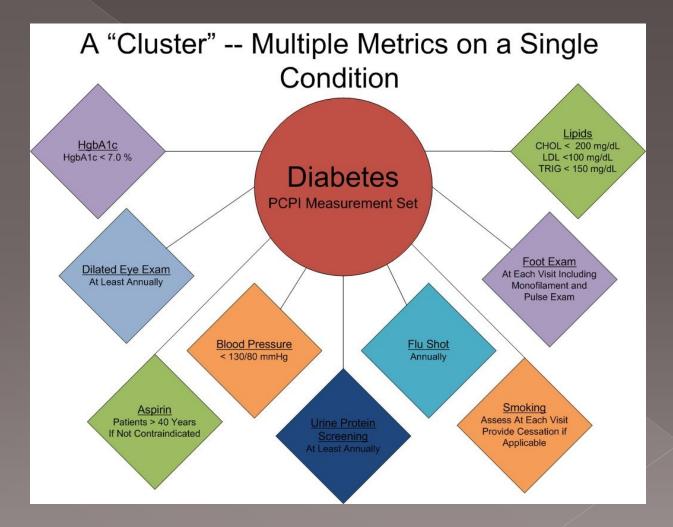
Mammography Screening

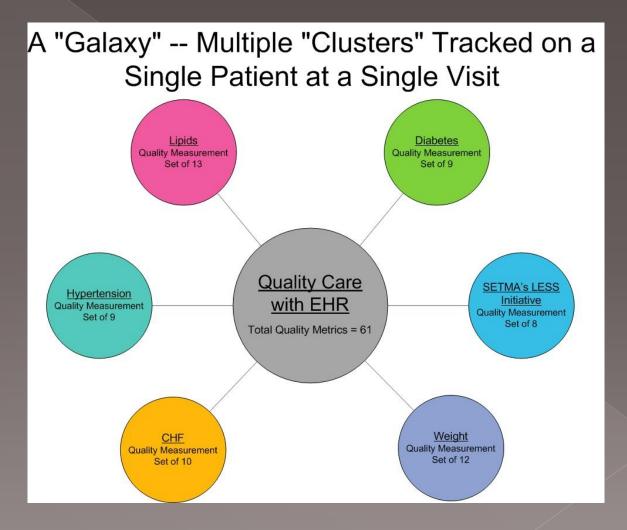
Measure not applicable for this patient.

Urinary Incontinence Assessment

Measure not applicable for this patient.

- A "cluster" is seven or more quality metrics for a single condition, i.e., diabetes, hypertension, etc.
- A "galaxy" is multiple clusters for the same patient, i.e., diabetes, hypertension, lipids, CHF, etc.
- Fulfilling a single or a few quality metrics does not change outcomes, but fulfilling "clusters" and "galaxies" of metrics at the point-of-care can and will change outcomes.





Unlike a single metric, such as "was the blood pressure taken," which will not improve care, fulfilling and then auditing a "cluster" or a "galaxy of clusters" in the care of a patient **will** improve treatment outcomes and **will** result in quality care.

What is most often missing in quality improvement initiative is real-time, auditing with comparative display of results, and public reporting.



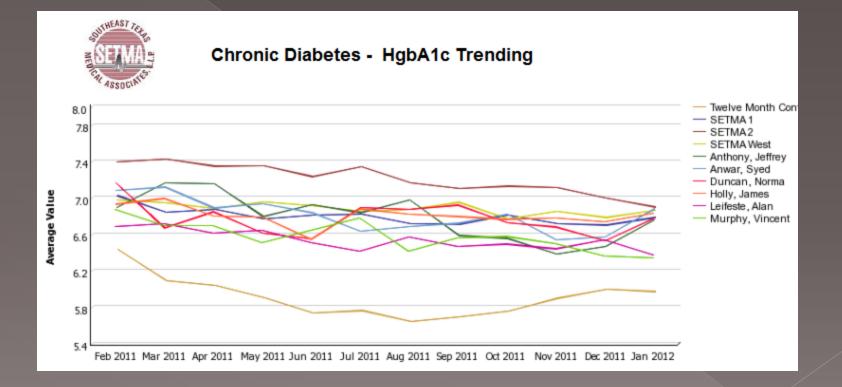
Healthcare Where Your Health is the O

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SETMA employed Business Intelligence (BI) software to audit provider performance and compliance.

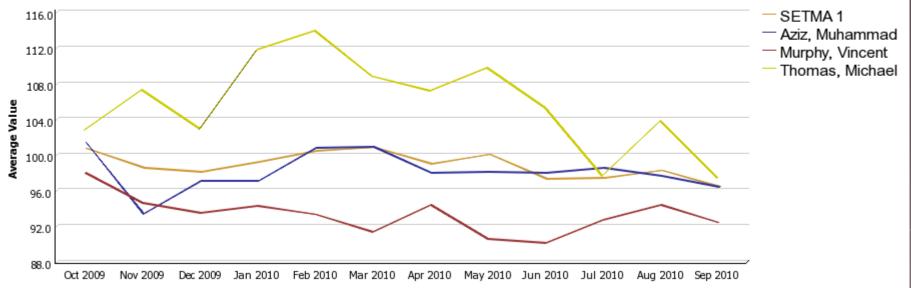
SETMA's BI Project allows all providers to:

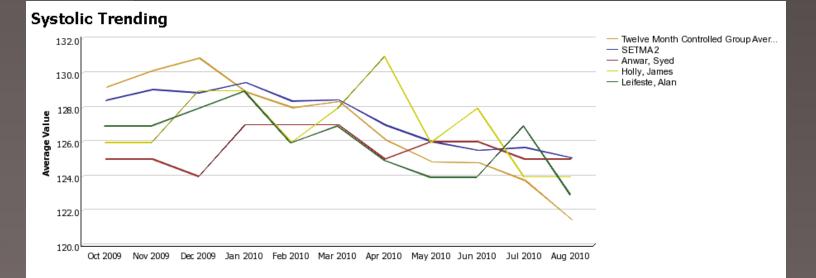
- 1. Display their performance for their entire patient base
- 2. Compare their performance to all practice providers
- 3. See outcome trends to identify areas for improvement
- 4. See this at the point-of-care



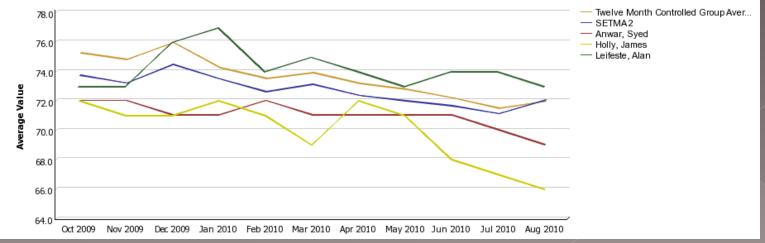


Chronic Hyperlipidemia - LDL Trending





Diastolic Trending



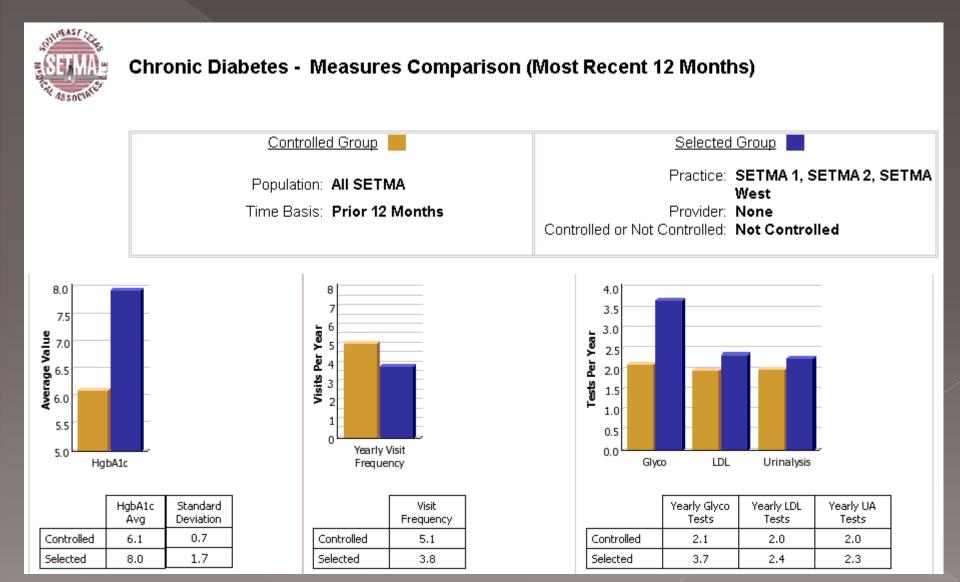
Auditing Performance After The Visit

Beyond how one provider performs (tracking and auditing), SETMA looks at data as a whole (analyzing) from which to develop new strategies for improving patient care.

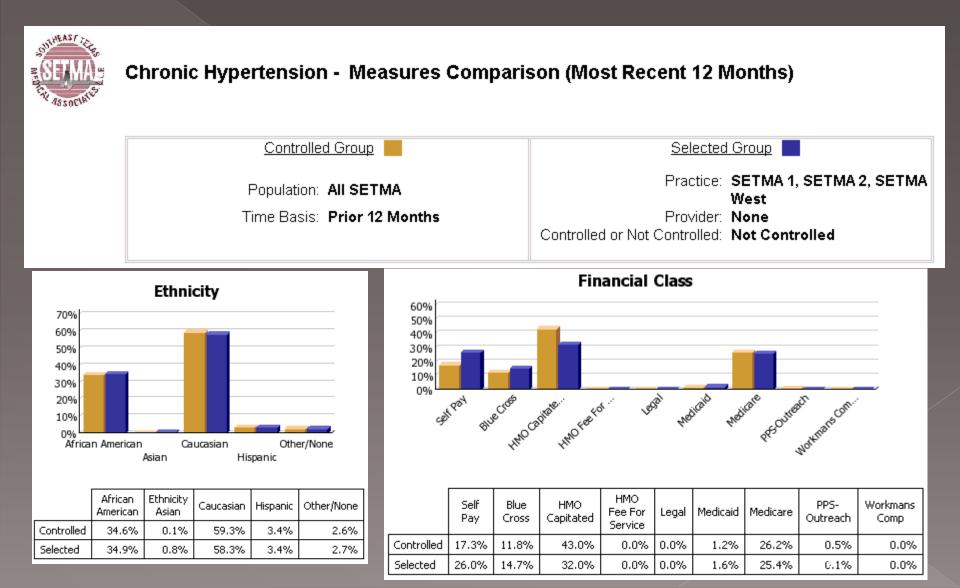
We analyze patterns which may explain why one population is not to goal while another is. Some of the parameters, we analyze are:

- •Frequency of visits
- •Frequency of key testing
- •Number of medications prescribed
- •Were changes in treatments made, if patient not to goal
- •Referrals to educational programs
- •Etc.

Analyzing Provider Performance



Analyzing Provider Performance



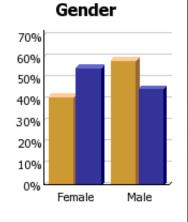
Analyzing Provider Performance



Chronic Hyperlipidemia - Measures Comparison (Most Recent 12 Months)

Controlled Group Time Basis: **Prior 12 Months** Controlled Group Constrained to: **All SETMA** Practice: **SETMA 1, SETMA 2, SETMA West** Provider: **None**

Controlled Group Selected Group



Age											
50%											
40%							_				
30%					_			_			
20%				_							
10%			_								
0%	< 18	18 - 29	30 - 39	40 - 49	50 - 59	60 - 69	70 - 79	80 - 89	90 +		

	Female	Male	
Controlled	41.4%	58.5%	
Selected	55.0%	45.0%	

	< 18	18 - 29	30 - 39	40 - 49	50 - 59	60 - 69	70 - 79	80 - 89	90 +
Controlled	0.0%	0.0%	0.2%	1.8%	10.0%	24.8%	34.7%	24.9%	3.7%
Selected	0.2%	1.4%	5.5%	14.5%	24.7%	23.4%	19.5%	9.3%	1.4%

Raw data can be misleading. For example, with diabetes care, a provider may have many patients with very high HgbA1cs and the same number with equally low HgbA1cs which would produce a misleadingly good average. As a result, SETMA also measures the:

- Mean
- Median
- Mode
- Standard Deviation

- SETMA's average HgbA1c as been steadily improving for the last 10 years. Yet, our standard deviation calculations revealed that a subset of our patients were not being treated successfully and were being left behind.
- By analyzing the standard deviation of our HgbA1c we have been able to address the patients whose values fall far from the average of the rest of the clinic.

- One of the most insidious problems in healthcare delivery is reported in the medical literature as "treatment inertia." This is caused by the natural inclination of human beings to resist change. As a result, when a patient's care is not to goal, often no change in treatment is made.
- To help overcome this "treatment inertia," SETMA publishes all of our provider auditing (both the good and the bad) as a means to increase the level of discomfort in the healthcare provider and encourage performance improvement.

NQF Diabetes Measures



NQF - Diabetes Measures

E & M Codes: Encounter Date(s):

Clinic Only te(s): Jan 1, 2011 through Dec 31, 2011

Location	Provider	Dilated Eye within 12 Months	Micral Strip within 12 Months	Foot Exam within 12 Months	
SETMA 1	Aziz	58.9%	84.2%	74.7%	
	Duncan	54.1%	76.1%	79.3%	
	Henderson	56.7%	82.1%	93.4%	
	Murphy	43.9%	87.2%	83.6%	
	Palang	23.6%	37.2%	33.4%	
	Thomas	74.6%	84.2%		
	SETMA 1 Totals:	49.7%	77.5%	76.9%	
SETMA 2	Abbas	100.0%	100.0%	100.0%	
	Ahmed	65.0%	70.9%	99.1%	
	Anthony	62.9%	92.0%	96.5%	
	Anwar	65.7%	91.5%	78.3%	
	Cricchio, A	66.2%	77.5%	99.6%	
	Cricchio, M	66.1%	90.9%	87.3%	
	Deiparine	100.0%	100.0%	100.0%	
	Holly	79.4%	98.2%	94.7%	
	Leifeste	71.6%	86.8%	83.0%	
	Wheeler	54.5%	89.5%	89.9%	
	SETMA 2 Totals:	65.5%	82.3%	92.3%	
SETMA West	Curry	71.6%	88.2%	86.5%	
	Deiparine	47.3%	71.3%	83.2%	
	Halbert	37.9%	60.3%	79.7%	
	Horn	49.6%	81.4%	91.9%	
	Qureshi	51.7%	68.1%	95.8%	
	Satterwhite	51.5%	77.1%	80.1%	
	Vardiman	53.8%	62.7%	85.1%	
	SETMA West Totals:	49.0%	71.1%	85.4%	
	SETMA Totals:	57.2%	78.1%	86.7%	

NQF Diabetes Measures



NQF - Diabetes Measures - Smoking Cessation

E & M Codes: Encounter Date(s):

:: Clinic Only ate(s): Jan 1, 2011 through Dec 31, 2011

Location	Provider	Counseling Provided	Pharmacotherapy Provided	No Cessation Provided	
SETMA 1	Aziz	93.6%	17.5%	5.3%	
	Duncan	92.4%	20.2%	7.6%	
	Henderson	96.2%	29.2%	3.8%	
	Murphy	85.4%	12.4%	14.2%	
	Palang	94.9%	24.4%	5.1%	
	Thomas	100.0%	16.0%	0.0%	
	SETMA 1 Totals:	91.7%	19.0%	7.9%	
SETMA 2	Ahmed	71.8%	11.3%	26.3%	
	Anthony	84.0%	20.2%	10.9%	
	Anwar	95.4%	19.5%	3.6%	
	Cricchio, A	81.9%	10.3%	17.4%	
	Cricchio, M	70.3%	14.2%	27.7%	
	Holly	82.1%	14.3%	17.9%	
	Leifeste	59.5%	11.0%	38.0%	
	Wheeler	82.6%	12.8%	17.4%	
	SETMA 2 Totals:	76.6%	13.6%	21.6%	
SETMA West	Curry	88.5%	19.2%	11.5%	
	Deiparine	95.3%	11.2%	4.7%	
	Halbert	95.5%	16.3%	4.1%	
	Hom	91.6%	14.3%	8.4%	
	Qureshi	91.7%	28.4%	6.4%	
	Satterwhite	94.5%	16.5%	5.5%	
	Vardiman	96.0%	17.3%	4.0%	
	SETMA West Totals:	93.8%	16.9%	5.9%	
	SETMA Totals:	85.4%	15.9%	13.6%	

NCQA Diabetes Recognition



NCQA Diabetes Measures

Encounter Date(s): January 1, 2011 to December 31, 2011

Increation Provider Encounters ALC > 9.0 ALC < 7.0	45500	JE.													
Duncan 766 8.6% 79.5% 67.4% 12.5% 68.7% 57.7% 93.6% 15.4% 65.9% 81.6% 79.9% 85 Halbert 1 0.0% 100.0% 100.0% 0.0% 100.0% 0.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 100.0% 100.0% 10.0% 75.7% 87.9% 85.1% 10.0% 75.7% 87.9% 85.1% 10.0% 77.7% 50.1% 87.7% 45.9% 81.5% 10.4% 82.5% 92.9% 72.9% 82.5% 72.9% 82.5% 72.9% 82.5% 72.9% 82.5% 72.9% 82.5% 72.9% 82.5% 72.9% 82.5% 72.9% <td></td> <td>Provider</td> <td>Encounters</td> <td></td> <td></td> <td></td> <td>140/90</td> <td>130/80</td> <td></td> <td>Cessation</td> <td>130 <=</td> <td></td> <td></td> <td></td> <td>Total Points</td>		Provider	Encounters				140/90	130/80		Cessation	130 <=				Total Points
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Henderson 848 10.1% 78.4% 66.5% 9.4% 69.5% 60.4% 95.9% 13.1% 66.4% 84.2% 93.6% 100 Murphy 1,504 6.0% 84.7% 70.5% 14.3% 57.7% 45.9% 85.1% 10.6% 75.5% 87.8% 82.4% 90 Palang 675 5.5% 51.6% 42.7% 19.7% 53.0% 22.5% 95.5% 7.7% 50.1% 34.7% 31.0% 72 Thomas 166 9.6% 70.5% 47.0% 18.1% 56.0% 77.7% 100.0% 11.4% 62.7% 75.9% 82.5% 95 SETMA 2 Ahmed 2.938 14.4% 43.2% 20.0% 8.3% 61.7% 66.5% 83.5% 10.3% 64.2% 91.0% 71.7% 95.5% 71.4% 93.5% 92.0% 75.3% 92.0% 75.3% 92.0% 75.3% 92.0% 75.3% 92.0% 75.3% 92.0% 75.3% 92.0%		Duncan	766	8.6%	79.5%	67.4%	12.5%	68.7%	57.7%	93.6%	15.4%	65.9%	81.6%	79.9%	85
Murphy 1,594 6.0% 84.7% 70.5% 14.3% 57.7% 45.9% 85.1% 10.6% 75.5% 87.8% 82.4% 72 Palang 665 5.5% 51.6% 42.7% 19.7% 53.0% 22.5% 95.5% 7.7% 50.1% 34.7% 82.5% 95.5% Thomas 166 9.6% 70.5% 47.0% 18.1% 56.0% 77.7% 100.0% 11.4% 62.7% 99.3% 82.5% 95.5% SETMA 2 Ahmed 2.938 14.4% 43.2% 29.0% 83.5% 61.7% 66.5% 83.5% 10.3% 64.2% 99.3% 66.1% 10.0 10.0% 10.3% 66.5% 83.5% 10.3% 64.2% 91.5% 65.5% 81.5% 10.3% 64.2% 91.5% 65.5% 81.5% 10.5% 65.5% 61.6% 80.2% 10.1% 65.5% 91.5% 65.5% 61.6% 80.2% 10.5% 65.5% 61.6% 80.2% 10.5%		Halbert	1	0.0%	100.0%	100.0%	0.0%	100.0%	0.0%		0.0%	100.0%	0.0%	100.0%	75
Palang 675 5.5% 51.6% 42.7% 19.7% 53.0% 22.5% 95.5% 7.7% 50.1% 34.7% 31.0% 72 Thomas 166 9.6% 70.5% 47.0% 18.1% 56.0% 77.7% 100.0% 11.4% 62.7% 75.9% 82.5% 95 SETMA 2 Ahmed 2.938 14.4% 43.2% 29.0% 8.3% 61.7% 63.9% 73.5% 11.3% 64.2% 71.0% 99.3% 72 Anthony 843 9.7% 78.9% 66.1% 14.1% 66.5% 83.5% 10.3% 69.4% 93.5% 96.1% 100 Anwar 1,408 8.5% 78.3% 64.0% 5.0% 80.0% 64.6% 80.2% 10.1% 69.6% 76.5% 99.3% 82 Cricchio, A 884 11.9% 41.9% 29.6% 9.2% 71.7% 64.6% 80.2% 10.1% 69.6% 76.5% 99.3% 82 <		Henderson	848	10.1%	78.4%	66.5%	9.4%	69.5%	60.4%	95.9%	13.1%	66.4%	84.2%	93.6%	100
Thoma 166 9.6% 70.5% 47.0% 18.1% 56.0% 77.7% 100.0% 11.4% 62.7% 75.9% 82.5% 97.5% SETMA 2 Ahmed 2.938 14.4% 43.2% 29.0% 8.3% 61.7% 63.9% 73.5% 11.3% 64.2% 71.0% 99.3% 72 Anthony 843 9.7% 78.9% 66.1% 14.1% 66.5% 83.5% 10.3% 64.2% 93.5% 96.1% 100 Antwar 1.408 8.5% 78.3% 64.0% 5.0% 80.0% 64.8% 96.5% 11.2% 65.8% 92.0% 75.3% 95 Cricchio, A 884 11.9% 44.9% 29.6% 9.2% 71.7% 64.6% 80.2% 10.1% 69.6% 95.9% 68.0% 91.6% 86.5% 92.0% 75.3% 90.3% 82.5% 90.3% 82.5% 90.3% 82.5% 92.0% 75.3% 90.3% 82.5% 90.5% 10.1%		Murphy	1,504	6.0%	84.7%	70.5%	14.3%	57.7%	45.9%	85.1%	10.6%	75.5%	87.8%	82.4%	90
SETMA 2 Ahmed 2,938 14.4% 43.2% 29.0% 8.3% 61.7% 63.9% 73.5% 11.3% 64.2% 71.0% 99.3% 72 Anthony 843 9.7% 78.9% 66.1% 14.1% 66.5% 83.5% 10.3% 69.4% 93.5% 96.1% 100 Anwar 1,408 8.5% 78.3% 64.0% 5.0% 80.0% 64.8% 96.5% 11.2% 65.8% 92.0% 75.3% 95 Cricchio, A 884 11.9% 44.9% 29.6% 9.2% 71.7% 64.6% 80.2% 10.1% 69.6% 92.0% 75.3% 99.3% 82 Cricchio, M 964 7.0% 76.9% 63.7% 15.5% 60.8% 67.6% 9.5% 68.0% 91.6% 86.5% 90.3% 82 Deiparine 1 0.0% 0.0% 0.0% 0.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.		Palang	675	5.5%	51.6%	42.7%	19.7%	53.0%	22.5%	95.5%	7.7%	50.1%	34.7%	31.0%	72
Anthony 843 9.7% 78.9% 66.1% 14.1% 66.5% 66.5% 83.5% 10.3% 69.4% 93.5% 96.1% 100 Anwar 1,408 8.5% 78.3% 64.0% 5.0% 80.0% 64.8% 96.5% 11.2% 65.8% 92.0% 75.3% 95 Cricchio, A 884 11.9% 44.9% 29.6% 9.2% 71.7% 64.6% 80.2% 10.1% 69.6% 92.0% 75.3% 82 Cricchio, M 964 7.0% 76.9% 63.7% 15.5% 60.8% 65.0% 67.6% 9.5% 68.0% 91.6% 86.5% 90 Deiparine 1 0.0% 0.0% 100.0% 100.0% 0.0% 100.0% 100.0% 100.0% 100.0% 100.0% 90.5% 68.0% 91.6% 86.5% 90 Leifeste 991 6.3% 81.6% 71.4% 3.9% 63.2% 72.4% 58.3% 70.0% 89.2% 83.5%		Thomas	166	9.6%	70.5%	47.0%	18.1%	56.0%	77.7%	100.0%	11.4%	62.7%	75.9%	82.5%	95
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Cricchio, A 884 11.9% 44.9% 29.6% 9.2% 71.7% 64.6% 80.2% 10.1% 69.6% 76.5% 99.3% 82 Cricchio, M 964 7.0% 76.9% 63.7% 15.5% 60.8% 65.0% 67.6% 9.5% 68.0% 91.6% 86.5% 90 Deiparine 1 0.0% 0.0% 100.0% 0.0% 100.0% 100.0% 100.0% 0.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% </td <td></td> <td>Anthony</td> <td>843</td> <td>9.7%</td> <td>78.9%</td> <td>66.1%</td> <td>14.1%</td> <td>66.5%</td> <td>66.5%</td> <td>83.5%</td> <td>10.3%</td> <td>69.4%</td> <td>93.5%</td> <td>96.1%</td> <td>100</td>		Anthony	843	9.7%	78.9%	66.1%	14.1%	66.5%	66.5%	83.5%	10.3%	69.4%	93.5%	96.1%	100
Cricchio, M 964 7.0% 76.9% 63.7% 15.5% 60.8% 65.0% 67.6% 9.5% 68.0% 91.6% 86.5% 90 Deiparine 1 0.0% 0.0% 100.0% 0.0% 100.0% 100.0% 0.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 90 Leifeste 991 6.3% 81.6% 71.0% 13.3% 63.2% 72.4% 58.3% 7.9% 70.0% 89.2% 83.5% 90 Weeler 679 6.9% 85.0% 74.1% 21.6% 57.1% 58.3% 81.7% 12.8% 62.7% 90.3% 89.1% 90 SETMA Curry 435 9.		Anwar	1,408	8.5%	78.3%	64.0%	5.0%	80.0%	64.8%	96.5%	11.2%	65.8%	92.0%	75.3%	95
Deiparine 1 0.0% 0.0% 100.0% 0.0% 100.0% 0.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% <		Cricchio, A	884	11.9%	44.9%	29.6%	9.2%	71.7%	64.6%	80.2%	10.1%	69.6%	76.5%	99.3%	82
Holly 283 6.7% 84.1% 71.4% 3.9% 83.0% 81.6% 71.4% 11.3% 71.4% 97.5% 95.4% 90 Leifeste 991 6.3% 81.6% 71.0% 13.3% 63.2% 72.4% 58.3% 7.9% 70.0% 89.2% 83.5% 90 Wheeler 679 6.9% 85.0% 74.1% 21.6% 57.1% 58.8% 81.7% 12.8% 62.7% 90.3% 89.1% 90 SETMA Curry 435 9.0% 75.2% 60.2% 16.1% 60.9% 70.8% 88.9% 13.6% 64.1% 87.6% 88.3% 100 SETMA Curry 435 9.0% 75.2% 60.2% 15.2% 47.8% 95.5% 13.0% 64.1% 87.6% 88.3% 100 West Halbert 1,346 10.1% 73.8% 61.8% 20.1% 55.4% 36.8% 96.3% 14.9% 61.5% 81.4% 85		Cricchio, M	964	7.0%	76.9%	63.7%	15.5%	60.8%	65.0%	67.6%	9.5%	68.0%	91.6%	86.5%	90
Leifeste 991 6.3% 81.6% 71.0% 13.3% 63.2% 72.4% 58.3% 7.9% 70.0% 89.2% 83.5% 90 Wheeler 679 6.9% 85.0% 74.1% 21.6% 57.1% 58.8% 81.7% 12.8% 62.7% 90.3% 89.1% 90 SETMA West Curry 435 9.0% 75.2% 60.2% 16.1% 60.9% 70.8% 88.9% 13.6% 64.1% 87.6% 88.3% 100 SETMA West Deiparine 836 9.4% 72.0% 57.2% 23.2% 52.2% 47.8% 95.5% 13.0% 64.1% 87.6% 88.3% 100 Holperine 836 9.4% 72.0% 57.2% 23.2% 52.2% 47.8% 95.5% 13.0% 61.5% 59.6% 83.1% 85 Horn 802 5.9% 79.6% 66.7% 2.1% 68.8% 47.3% 92.2% 16.2% 55.0% 81.2% 92.6% </td <td></td> <td>Deiparine</td> <td>1</td> <td>0.0%</td> <td>0.0%</td> <td>0.0%</td> <td>100.0%</td> <td>0.0%</td> <td>100.0%</td> <td></td> <td>0.0%</td> <td>100.0%</td> <td>100.0%</td> <td>100.0%</td> <td>52</td>		Deiparine	1	0.0%	0.0%	0.0%	100.0%	0.0%	100.0%		0.0%	100.0%	100.0%	100.0%	52
Wheeler 6679 6.9% 85.0% 74.1% 21.6% 57.1% 58.8% 81.7% 12.8% 62.7% 90.3% 89.1% 90 SETMA West Curry 435 9.0% 75.2% 60.2% 16.1% 60.9% 70.8% 88.9% 13.6% 64.1% 87.6% 88.3% 100 Deiparine 836 9.4% 72.0% 57.2% 23.2% 52.2% 47.8% 95.5% 13.0% 64.1% 87.6% 88.3% 80.1% Halbert 1,346 10.1% 73.8% 61.8% 20.1% 55.4% 36.8% 96.3% 14.9% 61.5% 59.6% 81.4% 85 Horn 802 5.9% 79.6% 66.7% 2.1% 68.8% 47.3% 92.2% 16.2% 55.0% 81.4% 92.6% 92.4% 16.3% 55.0% 81.2% 92.6% 92.4% 16.3% 55.0% 81.2% 92.6% 92.4% 16.3% 55.0% 81.2% 95.5% <td< td=""><td></td><td>Holly</td><td>283</td><td>6.7%</td><td>84.1%</td><td>71.4%</td><td>3.9%</td><td>83.0%</td><td>81.6%</td><td>71.4%</td><td>11.3%</td><td>71.4%</td><td>97.5%</td><td>95.4%</td><td>90</td></td<>		Holly	283	6.7%	84.1%	71.4%	3.9%	83.0%	81.6%	71.4%	11.3%	71.4%	97.5%	95.4%	90
SETMA West Curry 435 9.0% 75.2% 60.2% 16.1% 60.9% 70.8% 88.9% 13.6% 64.1% 87.6% 88.3% 100 Deiparine 836 9.4% 72.0% 57.2% 23.2% 52.2% 47.8% 95.5% 13.0% 64.1% 87.6% 88.3% 100 Halbert 1,346 10.1% 73.8% 61.8% 20.1% 55.4% 36.8% 96.3% 14.9% 61.5% 59.6% 81.4% 85 Horn 802 5.9% 79.6% 66.7% 2.1% 68.8% 47.3% 92.2% 16.2% 55.0% 81.2% 92.6% 90 Qureshi 484 17.6% 62.8% 52.3% 9.1% 71.1% 51.2% 94.1% 16.3% 58.5% 66.7% 95.5% 73 Satterwhite 370 16.2% 60.3% 47.3% 24.1% 52.7% 95.0% 19.5% 51.1% 76.8% 80.5% 73		Leifeste	991	6.3%	81.6%	71.0%	13.3%	63.2%	72.4%	58.3%	7.9%	70.0%	89.2%	83.5%	90
West Deiparine 836 9.4% 72.0% 57.2% 23.2% 52.2% 47.8% 95.5% 13.0% 59.1% 72.0% 83.1% 85 Halbert 1,346 10.1% 73.8% 61.8% 20.1% 55.4% 36.8% 96.3% 14.9% 61.5% 59.6% 81.4% 85 Horn 802 5.9% 79.6% 66.7% 2.1% 68.8% 47.3% 92.2% 16.2% 55.0% 81.2% 92.6% 90 Qureshi 484 17.6% 62.8% 52.3% 9.1% 71.1% 51.2% 94.1% 16.3% 58.5% 66.7% 73 Satterwhite 370 16.2% 60.3% 47.3% 24.1% 54.6% 52.7% 95.0% 19.5% 51.1% 76.8% 80.5% 73		Wheeler	679	6.9%	85.0%	74.1%	21.6%	57.1%	58.8%	81.7%	12.8%	62.7%	90.3%	89.1%	90
Deipanne 836 9.4% 72.0% 57.2% 23.2% 52.2% 47.8% 95.5% 13.0% 59.1% 72.0% 83.1% 85 Halbert 1,346 10.1% 73.8% 61.8% 20.1% 55.4% 36.8% 96.3% 14.9% 61.5% 59.6% 81.4% 85 Horn 802 5.9% 79.6% 66.7% 2.1% 68.8% 47.3% 92.2% 16.2% 55.0% 81.2% 92.6% 90 Qureshi 484 17.6% 62.8% 52.3% 9.1% 71.1% 51.2% 94.1% 16.3% 58.5% 66.7% 95.5% 73 Satterwhite 370 16.2% 60.3% 47.3% 24.1% 54.6% 52.7% 95.0% 19.5% 51.1% 76.8% 80.5% 73		Curry	435	9.0%	75.2%	60.2%	16.1%	60.9%	70.8%	88.9%	13.6%	64.1%	87.6%	88.3%	100
Horn 802 5.9% 79.6% 66.7% 2.1% 68.8% 47.3% 92.2% 16.2% 55.0% 81.2% 92.6% 90 Qureshi 484 17.6% 62.8% 52.3% 9.1% 71.1% 51.2% 94.1% 16.3% 55.0% 81.2% 92.6% 90 Satterwhite 370 16.2% 60.3% 47.3% 24.1% 54.6% 52.7% 95.0% 19.5% 66.7% 80.5% 73	West	Deiparine	836	9.4%	72.0%	57.2%	23.2%	52.2%	47.8%	95.5%	13.0%	59.1%	72.0%	83.1%	85
Qureshi 484 17.6% 62.8% 52.3% 9.1% 71.1% 51.2% 94.1% 16.3% 58.5% 66.7% 95.5% 73 Satterwhite 370 16.2% 60.3% 47.3% 24.1% 54.6% 52.7% 95.0% 19.5% 76.8% 80.5% 73		Halbert	1,346	10.1%	73.8%	61.8%	20.1%	55.4%	36.8%	96.3%	14.9%	61.5%	59.6%	81.4%	85
Satterwhite 370 16.2% 60.3% 47.3% 24.1% 54.6% 52.7% 95.0% 19.5% 51.1% 76.8% 80.5% 73		Horn	802	5.9%	79.6%	66.7%	2.1%	68.8%	47.3%	92.2%	16.2%	55.0%	81.2%	92.6%	90
		Qureshi	484	17.6%	62.8%	52.3%	9.1%	71.1%	51.2%	94.1%	16.3%	58.5%	66.7%	95.5%	73
Vardiman 572 9.6% 72.9% 60.0% 21.5% 47.9% 57.7% 96.6% 15.0% 58.2% 64.5% 85.1% 85		Satterwhite	370	16.2%	60.3%	47.3%	24.1%	54.6%	52.7%	95.0%	19.5%	51.1%	76.8%	80.5%	73
		Vardiman	572	9.6%	72.9%	60.0%	21.5%	47.9%	57.7%	96.6%	15.0%	58.2%	64.5%	85.1%	85

 Personal Mastery – the discipline of continually clarifying and deepening our personal vision, of focusing our energies, of developing patience, and of seeing reality objectively – the learning organization's spiritual foundation. (Peter Senge)

 "The essence of personal mastery is learning how to generate and sustain creative tension in our lives."

• "The juxtaposition of **vision** (what we want) and a clear picture of current reality (where we are relative to what we want) generates what we call 'creative tension': a force to bring them together, caused by the natural tendency of tension to seek resolution." The willingness to examine where we are in practice quality is the first step to improvement of care.

 Quality metrics are a sort of Medical Global Positioning System (GPS).

- Outcomes metrics tell us where we want to go.
- 2. Performance Audit tells us where we are.
- 3. Process metrics gives us guide posts to our goal.

People with a high level of personal mastery share several basic characteristics:

 The have a special sense of purpose that lies behind their vision and goals. For such a person, a vision is a calling rather than simply a good idea.

2. They see current reality as an ally, not an enemy. They have learned how to perceive and work with forces of change rather than resist those forces.

- They are deeply inquisitive, committed to continually seeing reality more and more accurately.
- 4. They feel connected to others and to life itself.
- 5. Yet, they sacrifice none of their uniqueness.
- 6. They feel as if they are part of a larger creative process, which they can influence but cannot unilaterally control. (p. 142)

- 7. Live in a continual learning mode.
 8. They never ARRIVE!
- 9. (They) are acutely aware of their ignorance, their incompetence, their growth areas.
- 10. And they are deeply self-confident!

The Future: Flexibility

Few things are as inviting in the future of Primary Care as the ability for groups of healthcare providers to find creative ways in which to balance personal and professional responsibilities.

• This is true at all stages of one's career.

The Future: Flexibility

 SETMA has mothers who work part time while they are raising their children. • SETMA has physicians nearing their 80th birthday who still have satisfying and productive careers with flexible hours. SETMA physicians can participate in all areas of care, or choose to focus on one area, such as the clinic or hospital. • As the roles of informatics, the genome, care management and care coordination grow there will be new opportunities for growth and development.

The Future: Flexibility

 SETMA encourages physicians and other healthcare providers to continue their careers as long as they retain the joy of being a physician and as long as they want to partner with patients to improve care, improve health and decrease cost of care. • There has never been a time when the role of the primary-care specialist has been more needed and more professionally satisfying.

The Future: Financing

SETMA is:

Debt Free

- Spent more than \$7,000,000 on IT infrastructure
- Contributes \$500,000 a year to the SETMA
 Foundation through which to pay for the care of our patients who cannot afford it
- Has significant cash reserves for capital investments and/or financial needs
- Has contingency plans for how to respond to decreasing reimbursement

The Future

It is a great time to be a healthcare provider and particularly to be a primary care provider!!! We can do more for and with patients than ever before and in a patient centered medical home we are truly doing it together!