

IHI's 15th Annual International Summit on Improving Patient Care in the Office Practice and the Community

Mini Course on Transitions of Care

Washington D. C.

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Care Transitions

In SETMA's Model of Care -- Care Transition involves:

1. Evaluation at admission with Hospital Plan of Care produced and given to the patient -- transition issues "lives alone," barriers, DME, residential care, or other needs. The Plan of Care includes: why hospitalized, what will be done, consultations, procedures, tests, estimated length of stay and potential for readmission.
2. Fulfillment of PCPI Transitions of Care Quality Metric Set
3. Post Hospital Follow-up Coaching
A 12-30 minute call made by members of SETMA's Care Coordination Department
4. Plan of Care and Treatment Plan
5. Follow-up visit with primary provider

Care Transitions & Hospital Readmission

- In SETMA's experience, there are fifteen steps required to address care coordination and hospital readmissions, as a function of a quality care initiative which is sustainable.
- The steps and the solution for each are as follows.

Care Transitions & Hospital Readmission

1. January, 1999, SETMA began using the EHR to document patient encounters.

May, 1999, SETMA modified the goal to electronic patient management (EPM) in order to leverage the power of electronics to improve treatment outcomes.

October, 1999, SETMA began using the EMR in the hospital for hospital H&Ps, creating continuity-of-care processes, based on healthcare data being electronically created and being available at all points of care.

Care Transitions & Hospital Readmission

2. In 2000, realizing that excellent care in the 21st Century was going to be team-based, SETMA formed a hospital service team, which provides 24-hour-a-day, seven-day a week, in-house coverage for all of our patients.

Care Transitions & Hospital Readmission

3. In 2001, SETMA began using the EHR to produce hospital discharge summaries which further advanced continuity-of-patient-care and established the groundwork both for care transitions and for effectively addressing preventable readmissions.

At this point, medication reconciliation could take place in the: clinic, hospital, nursing home, home health and emergency department.

Care Transitions & Hospital Readmission

4. In 2003, SETMA designed hospital-admission-order sets, based on national standards of care, which created a consistency of treatment plans and eliminated delay in the initiation of excellent care.

Care Transitions & Hospital Readmission

5. Also, in 2003, SETMA began using the EHR in all thirty-two nursing homes we staff. Because our patients' care is managed in the same electronic data base, whether in the ambulatory setting, hospice, home health, physical therapy, hospital, emergency department, or nursing home, there is a continuity-of-care which is data and information driven.

Care Transitions & Hospital Readmission

6. In 2004, SETMA designed an electronic, **Inpatient Medical Record Census (IMRC)**; deployed on SETMA's intranet and HIPPA compliant, the IMRC allows searchable-data recording of:
 - a) date of admission to the hospital
 - b) place of admission
 - c) date and time of completion of the History and Physical
 - d) date of discharge
 - e) date and time of completion of the Hospital Care summary and post-hospital plan of care and treatment plan.
 - f) Posting of questions from business office which need research by hospital care team.

Care Transitions & Hospital Readmission

7. In 2007, SETMA's partners realized that many of our patients, even those with insurance, cannot afford all of their health care. This resulted in the creation of **The SETMA Foundation**.

SETMA partners have given over \$2,500,000 to the Foundation which pays for medications, surgeries and other care, such as dental, for our patients who cannot afford it.

Care Transitions & Hospital Readmission

8. In June, 2009, the Physician Consortium for Performance Improvement (PCPI) published the first national quality measurement set on Care Transitions; the same month, SETMA deployed the measures in our EHR. ***Since then, of the over 21,000 discharges from the hospital, 98.7% have had the Hospital Care Summary completed at the time the patient left the hospital.***

Care Transitions & Hospital Readmission

9. October, 2009, SETMA adapted a Business Intelligence tool to create an audit of hospitalized patients to examine differences between patients who are re-admitted and those who are not.

The audit looks at: gender, ethnicity, socio-economic issues, social isolation, morbidities and co-morbidities, lengths of stays, age, timing of follow-up after discharge, whether a follow-up call was received and other issues.

These measures look for leverage points for “making a change, which will make a difference in readmissions”

Care Transitions & Hospital Readmission

10. November, 2009, SETMA began publicly reporting performance on over 300 quality metrics by provider name at www.jameshollymd.com. Disease management plans-of-care documents for diabetes, hypertension, and cholesterol, include the provider performance on that patient's care, as judged by these quality metrics.

Care Transitions & Hospital Readmission

11. In July, 2010, pursuant to **becoming** a NCQA, Tier 3 PC-MH, SETMA created a Department of Care Coordination, tasked with:

- Post Hospital follow-up calling
- Completing SETMA Foundation Referrals
- Patient counseling for barriers to care
- Establishing continuity of care
- Engaging patients in their own care
- Alerting providers to patients' special needs
- Another level of mediation reconciliation

Care Transitions & Hospital Readmission

12. September, 2010, at a National Quality Forum workshop on Care Transitions, SETMA realized that the term “discharge summary” was outdated. We changed the name to “**Hospital Care Summary and Post Hospital Plan-of-Care and Treatment-Plan,**” long and perhaps awkward, this name, is functional, focusing on the unique elements of Care Transition which contribute to the foundation for a sustainable plan for addressing preventable readmissions to the hospital.

Care Transitions & Hospital Readmission

13. In 2010, SETMA deployed both a secure web portal and a health information exchange to allow the seamless exchange of information between the hospitals, nursing homes, home health agencies, hospices, and SETMA. The HIE has been expanded to a multi-county project including all healthcare providers and agencies, which will ultimately be the key to preventing readmission to the hospital.

Care Transitions & Hospital Readmission

14. Since 1997, SETMA has partnered with a Medicare Advantage home health agency, with other home health agencies and with free-standing hospices to provide compassionate, competent care for our patients in settings other than hospital inpatient to reduce readmissions of our most vulnerable patients while providing excellent care to them.

Care Transitions & Hospital Readmission

15. As a Patient-Centered Medical Home, SETMA makes certain that the Hospital Care Summary and Post Hospital Plan of Care and Treatment is transmitted to the next site of care as the “baton,” (see below). With these care coordination, continuity of care and patient-support functions, SETMA believes that we are ready to make a major effort to decrease preventable readmissions to the hospital.

Hospital Care Summary

- SETMA's Hospital Care Summary is a suite of templates with which the transition of care document is created. (A full tutorial of these templates can be found on our website at www.jameshollymd.com under "Electronic Patient Tools" at "Hospital Based Tools.")
- The following is a screen shot of the Master Discharge Template entitled "Hospital Care Summary". This screen shot is from the record of a real patient whose identify has been removed.

Hospital Care Summary

Admission Date

Facility

Discharge Date

Type

Discharge Summary

Scheduled Admission Yes No

Attending

[Home](#)

[Histories](#)

[Health](#)

[System Review](#)

[Physical Exam](#)

[Procedures](#)

[Radiology](#)

[EKG](#)

[Laboratory](#)

[Hydration](#)

[Nutrition](#)

[Hospital Course](#)

[Nursing Home](#)

[Follow-up Instr](#)

[Follow-up Loc](#)

[Document](#)

[Follow-Up Doc](#)

Admitting Diagnosis

Status

Discharge Diagnosis

Status [Re-order](#)

Discharging To

Discharge Condition

Prognosis

Readmission Risk

Low

Discharge Time

1 - 31 minutes

> 31 minutes

Prison Inmate

Yes No

Days in ICU

Days on IV Antibiotics

Days on Ventilator

Fall Risk Assessment

Functional Assessment

Pain Assessment

Karnofsky/Lansky Scale

Palliative Perf Scale

Last Hospital Discharge Medication Reconciliation

Hospital Follow-Up Call

Surgeries This Stay

[Additional Admitting Dx](#)

[Additional Discharge Dx](#)

Discharge into Chronic List

Admitting Chronic Conditions

Discharge Chronic Conditions

[Re-order](#)

Care Transition Audit

Post-Hospital Patient Audit

Follow-Up Exceptions

Patient To Follow-Up With Non-SETMA Provider

Patient Ok To Follow-Up > 6 Days

Care Transition Audit

- At the bottom of this template, there is a button Entitled “Care Transition Audit.” Once the suite of Templates associated with the Hospital Care Summary has been completed, the provider depresses this button and the system automatically aggregates the data which has been documented and displays which of the 18-data points have been completed and which have not.

Care Transition Audit

OK

Cancel

Has the reason for hospitalization been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Have discharge diagnoses been entered?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Have the patient's medications been updated/reconciled?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Have the patient's allergies been updated? Also document allergies/reactions to medications.	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Has the patient's cognitive status been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Have pending results or tests been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Have major procedures been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Has a follow-up care plan been completed?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Has the patient's progress to goals/treatment been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Have advanced directives been completed and a surrogate decision maker named or a reason given for not completing an advanced care plan?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Has the reason for discharge been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Has the patient's physical status been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Has the patient's psychosocial status been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>
Has a list of available community resources been documented?	<input type="button" value="No"/>	<input type="button" value="Click to Update/Review"/>
--OR--		
Has a list of coordinated referrals been documented?	<input type="button" value="Yes"/>	<input type="button" value="Click to Update/Review"/>

Has the current/reconciled medication list been discussed with the patient/family/caregiver?	<input checked="" type="radio"/> Yes <input type="radio"/> No	Byron Young 04/11/2011 12:49 PM
Have the discharge orders been discussed with the patient/family/caregiver?	<input checked="" type="radio"/> Yes <input type="radio"/> No	Byron Young 04/11/2011 12:49 PM
Have the follow-up instructions been discussed with the patient/family/caregiver?	<input checked="" type="radio"/> Yes <input type="radio"/> No	Byron Young 04/11/2011 12:49 PM
Have the discharge materials been printed and given to the patient/family/caregiver?	<input checked="" type="radio"/> Yes <input type="radio"/> No	Byron Young 04/11/2011 12:49 PM

Care Transition Audit

- The elements in black have been completed; any in red have not. If an element is incomplete, the provider simply clicks the button entitled “Click to update/Review.” The missing information can then be added. This fulfills one of SETMA’s principles of EHR design which is “We want to make it easier to do it right than not to do it at all.”

Care Transition Audit

- Quarterly and annually, SETMA audits each provider's performance on these measures and publishes that audit on our website under "Public Reporting," along with over 200 other quality metrics which we track routinely.
- The following is the care transition audit results by provider name for 2013.



Care Transition Audit (Section A)

Discharge Date(s): 01/01/2013 through 12/31/2013

Provider	Reason for Hospitalization	Discharge Diagnoses	Medications Updated Reconciled	Documentation of Allergies	Cognitive Status	Pending Test Results	Major Procedures	Follow-Up Care Plan	Progress to Goals Response to Treatment
Anwar	99.2%	99.2%	95.4%	96.5%	96.9%	97.5%	97.3%	96.5%	97.5%
Aziz	98.1%	98.8%	96.7%	97.7%	98.1%	98.1%	97.7%	97.9%	97.9%
Cox	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Deiparine, C	98.6%	99.7%	97.9%	99.0%	99.3%	98.3%	98.9%	98.3%	98.6%
Duncan	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Foster	100.0%	100.0%	100.0%	100.0%	100.0%	75.0%	100.0%	75.0%	75.0%
George	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Halbert	98.4%	99.4%	99.1%	99.4%	100.0%	99.1%	97.8%	98.8%	98.8%
Holly	98.8%	99.4%	96.5%	98.2%	98.8%	97.7%	98.4%	97.7%	98.8%
LaBorde	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Le	95.9%	99.8%	94.2%	97.1%	98.1%	95.5%	97.5%	94.4%	95.7%
Leifeste	98.0%	99.9%	97.2%	98.7%	98.9%	97.5%	98.3%	97.9%	98.0%
Murphy	99.5%	99.0%	99.0%	98.5%	99.5%	99.5%	99.0%	99.0%	99.0%
Palang	99.4%	99.4%	98.7%	98.7%	99.7%	99.4%	98.4%	98.4%	99.1%
Qureshi	96.8%	99.8%	94.9%	98.1%	98.1%	96.2%	97.0%	95.3%	96.4%
Shepherd	99.4%	100.0%	96.1%	98.1%	98.1%	96.8%	98.7%	98.1%	96.8%
Thomas	98.7%	99.9%	94.5%	96.4%	96.4%	98.5%	97.7%	96.5%	97.4%
SETMA Totals :	98.3%	99.6%	96.5%	98.0%	98.4%	97.8%	98.0%	97.3%	97.8%



Care Transition Audit (Section B)

Discharge Date(s): 01/01/2013 through 12/31/2013

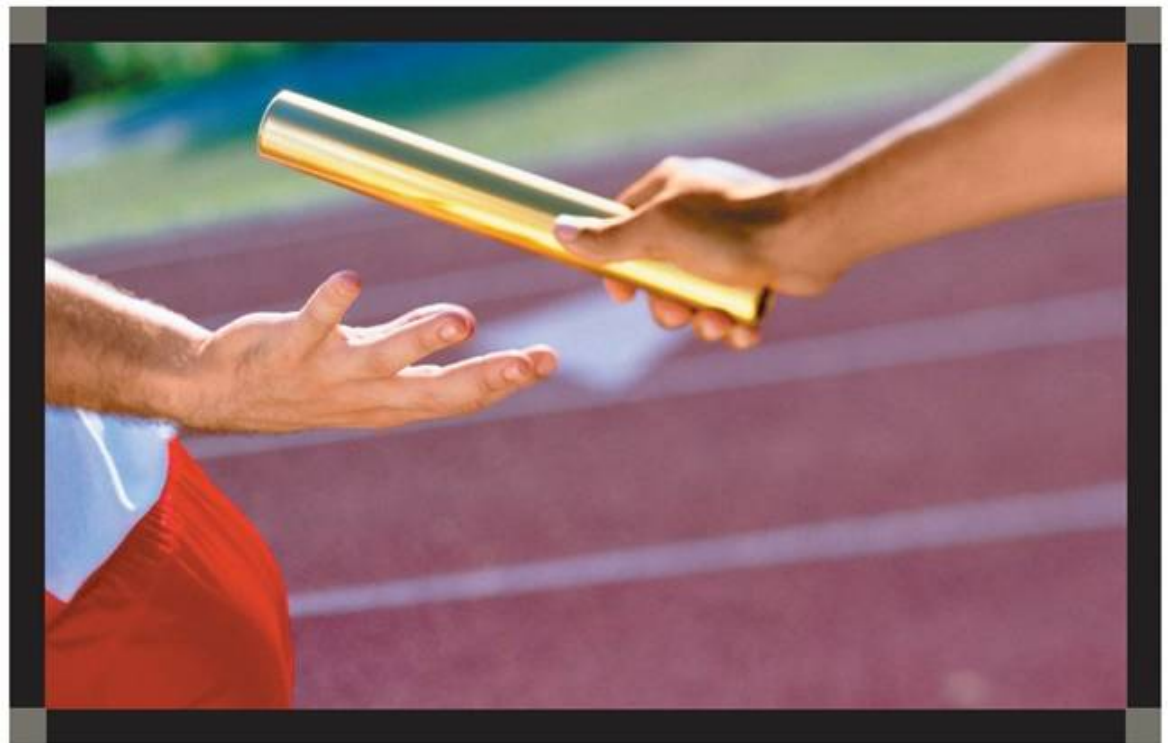
Provider	Advanced Directives	Reason for Discharge	Physical Status	Psychosocial Status	Community Resources Coordinated Referrals	Medication List	Discharge Orders	Follow-Up Instructions	Discharge Materials
Anwar	93.4%	99.0%	97.1%	96.9%	94.4%	93.6%	93.6%	93.6%	91.3%
Aziz	95.6%	98.5%	98.1%	98.3%	96.7%	96.5%	96.5%	96.5%	95.6%
Cox	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	25.0%
Deiparine, C	97.1%	98.6%	99.2%	98.8%	96.4%	96.1%	96.1%	96.1%	94.9%
Duncan	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Foster	75.0%	75.0%	100.0%	75.0%	75.0%	75.0%	75.0%	75.0%	50.0%
George	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Halbert	97.2%	98.8%	100.0%	99.7%	98.8%	98.4%	98.4%	98.4%	95.0%
Holly	96.3%	98.8%	98.8%	98.1%	95.3%	94.9%	94.9%	94.9%	94.0%
LaBorde	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	0.0%
Le	92.2%	95.1%	98.6%	96.3%	92.6%	92.0%	92.0%	92.0%	90.1%
Leifeste	96.4%	97.9%	98.9%	98.5%	96.8%	95.9%	95.9%	95.9%	90.5%
Murphy	97.4%	99.5%	99.5%	99.0%	99.0%	98.5%	98.5%	98.5%	98.0%
Palang	98.4%	99.4%	99.7%	99.4%	98.7%	98.4%	98.4%	98.1%	95.9%
Qureshi	93.8%	96.8%	98.1%	96.6%	93.4%	93.4%	93.4%	93.4%	91.0%
Shepherd	96.1%	99.4%	98.1%	98.1%	96.8%	96.1%	95.5%	95.5%	88.4%
Thomas	93.8%	98.1%	96.4%	95.9%	94.7%	93.3%	91.8%	91.8%	87.1%
SETMA Totals :	95.5%	98.1%	98.4%	97.8%	95.8%	95.2%	95.0%	95.0%	92.2%

Hospital Care Summary

- Once the Care Transition issues are completed, The Hospital Care-Summary-and-Post- Hospital-Plan-of Care-and Treatment-Plan document is generated and printed. It is given to the patient and/or to the patient's family, and to the hospital.

The Baton

- The following picture is a portrayal of the “plan of care and treatment plan” which is like the “baton” in a relay race.



■
Firmly in the provider's hand,
the baton – the care and treatment plan –
must be confidently and securely grasped by the patient,
if change is to make a difference,
8,760 hours a year.
■

The Baton

- “The Baton” is the instrument through which responsibility for a patient’s health care is transferred to the patient or family. Framed copies of this picture hang in the public areas of all SETMA clinics and a poster of it hangs in every examination room. The poster declares:

Firmly in the provider’s hand --The baton -- the care and treatment plan Must be confidently and securely grasped by the patient, If change is to make a difference 8,760 hours a year.

The Baton

The poster illustrates:

1. That the healthcare-team relationship, which exists between the patient and the healthcare provider, is key to the success of the outcome of quality healthcare.
2. That the plan of care and treatment plan, the “baton,” is the engine through which the knowledge and power of the healthcare team is transmitted and sustained.
3. That the means of transfer of the “baton,” which has been developed by the healthcare team, is a coordinated effort between the provider and the patient.

The Baton

4. That typically the healthcare provider knows and understands the patient's healthcare plan of care and the treatment plan, but without its transfer to the patient, the provider's knowledge is useless to the patient.
5. That the imperative for the plan – the “baton” – is that it must be transferred from the provider to the patient, **if change in the life of the patient is going to make a difference in the patient's health.**

The Baton

6. That this transfer requires that the patient “grasps” the “baton,” i.e., that the patient accepts, receives, understands and comprehends the plan, and that the patient is equipped and empowered to carry out the plan successfully.
7. That the patient knows that of the 8,760 hours in the year, he/she will be responsible for “carrying the baton,” longer and better than any other member of the healthcare team.

Hospital Follow-Up Call

- After the care transition audit is completed and the document is generated, the provider completes the Hospital-Follow-up-Call document:

Hospital Discharge Follow-Up Call

Return

Number to Call Home Phone (409)892-0021
 Day Phone () -
 Other () -

[Send Delayed-Delivery Email to Follow-Up Nurse](#)

Admit Date 04/09/2011
 Discharge Date 04/11/2011

Setting ER
 In Patient

Hospice Texas Home Health
 Home Health

Discharge Diagnoses

- Abd Pain Generalized
- COPD
- Drug Depend Opioid Oth Epis
- Tobaccoism -- Use Disorder
- Hypotension Chronic
- Anemia Unspecified
-
-
-
-
-
-
-
-
-
-
-
-
-
-
-

Diet Regular
 Exercise

Call Attempts

1 04/12/2011 1:52 PM
 2 //
 3 //
 Unable to Call, Letter Sent
 //

Questions to Ask

General

- How are you feeling?
- Are you having new symptoms since hospital stay?
- Have you obtained all DME that you were prescribed?

Other
 You have been scheduled to see a SETMA provider (Dr. Ha

Medications

- Were you able to get all of your medications filled?
- Are you taking all of your prescribed medications?
- Are you having any problems/side effects from your medications?

Appointments

Have you kept or are you aware of your appointment(s) with...?

Dumitru	Adrian	on	//
		on	//
		on	//

Click to Document Completion Follow-Up Call Completed By
 Click to Send Response At //

Spoke with the patient? Yes No
 If no, list person spoken with.

New Referrals from Visit

(This Visit Only)

Status	Priority	Referral	Referring Provider
Completed	Immediate	Abdominal U/S	

Patient Responses

How does the patient feel?
 Is the patient having new symptoms?

Is the patient taking all of their medications?
 Is the patient having any problems/side effects?

Has the patient kept and/or aware of all scheduled appointments or referrals?

Additional Comments

Actions Taken

- Advised Patient To Come In - Made Same-Day Appointment
- Advised Patient To Call If Improvement Discontinues
- Advised Patient To Continue Medications

Other

New/Changed Medications from Visit

(This Visit Only)

Generic Name	Brand Name	Dose
ALPRAZOLAM	XANAX	1 mg
ALPRAZOLAM	XANAX	1 mg
BISACODYL	DULCOLAX	10 mg
BUSPIRONE HCL	BUSPAR	10 mg

Hospital Follow-Up Call

1. During that preparation of the “baton,” the provider checks off the questions which are to be asked the patient in the follow-up call.
2. The call order is sent to the Care Coordination Department electronically. The day following discharge, the patient is called.
3. The call is the beginning of the “coaching” of the patient to help make them successful in the transition from the inpatient setting.

Hospital Follow-Up Call

4. The Care-Coordination, post-hospital call takes 12-30 minutes with each patient and engages the patient in eliminating barriers to care.
5. If appropriate, an additional call is scheduled at an appropriate interval.
6. If after three attempts, the patient is not reached by phone, the box in the lower left-hand corner by “Unable to Call, Letter sent” is checked. Automatically, a letter is created which is sent to the patient asking them to contact SETMA.

Coordinated Care

- The genius and the promise of the Patient-Centered Medical Home are symbolized by the “baton.” Its display continually reminds the provider and will inform the patient, that to be successful, the patient’s care must be coordinated, and must result in coordinated care.
- In 2011, we expanded the scope of SETMA’s Department of Care Coordination, we know that the principal failure-points of coordination are at the “transitions of care,” and that the work of the healthcare team – patient and provider – is that together they evaluate, define and execute a plan which is effectively transmitted to the patient.

Follow-Up Visit

The Transition of Care is complete when the patient is seen by the primary care provider in follow-up.

- Many issues are dealt with in this follow-up visit, but one of them is another potential referral to the Care Coordination Department. If the patient has any barriers to care, the provider will complete the following template.
- In this case, with checking three buttons, the need for financial assistance with medications and transportation is communicated to the Care Coordination Department.

SETMA Foundation

- Under the Medical Home model the provider has NOT done his/her job when he/she simply prescribes the care which meets national standards. **Doing the job of Medical Home requires the prescribing of the best care which is available and accessible to the patient, and when that care is less than the best, the provider makes every attempt to find resources to help that patient obtain the care needed.**

SETMA Foundation

- In February 2009, SETMA saw a patient who has a very complex healthcare situation. When seen in the hospital as a new patient, he was angry, bitter and hostile. No amount of cajoling would change the patient's demeanor.
- During his office-based, hospital follow-up, it was discovered that the patient was only taking four of nine medications because of expense; could not afford gas to come to the doctor; was going blind but did not have the money to see an eye specialist; could not afford the co-pays for diabetes education and could not work but did not know how to apply for disability.

SETMA Foundation

He left SETMA with the Foundation providing:

1. All of his medications. The Foundation has continued to do so for the past two years at a cost of \$2,200 a quarter.
2. A gas card so that he could afford to come to multiple visits for education and other health needs.
3. Waiver of cost for diabetes education in SETMA's American Diabetes Association accredited Diabetes Self Education and Medical Nutrition Therapy program.
4. Appointment to an experimental, vision-preservation program at no cost.
5. Assistance with applying for disability.

SETMA Foundation

- Are gas cards, disability applications, paying for medications a part of a physician's responsibilities? Absolutely not; but, are they a part of Medical Home? Absolutely! This patient, who was depressed and glum in the hospital, such that no one wanted to go into the patient's room, left the office with help.
- He returned six-weeks later. He had a smile and he had hope. It may be that the biggest result of Medical Home is hope. And, his diabetes was treated to goal for the first time in ten years. He has remained treated to goal for the past two years.



Implementing Medicare Transitional Care Management Services

IHI, Washington D. C.

March 9, 2014

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Transitions of Care Management New Codes Announced

- November 16, 2012
 - CY 2013 Physician Fee Schedule Final Rule published
 - Two new codes introduced for physicians and qualifying nonphysical practitioner care management services for a patient following a discharge from a hospital, SNF, CMHC, outpatient observation or partial hospitalization
- January 30, 2013
 - First payable date of service for Transitional Care Management (TCM) codes
- March 2013
 - SETMA began using TCM codes on eligible patients

Criteria For New Codes

Criteria	99495	99496
Level of Medical Decision Making	Moderate Complexity (99214) or Higher	High Complexity (99215)
Days Since Discharge	Within 14 Days	Within 7 Days
Follow-Up Contact	Within 2 Business Days of Discharge	Within 2 Business Days of Discharge

Potential for Increased Revenue

- TCM codes are billed in place of traditional Evaluation & Management (E&M) codes and offer a higher level of reimbursement.
- In the age of decreasing reimbursement, it is important to be able to access sources of additional reimbursement which are being made available to those providers who can demonstrate their ability to provide excellent care.
- TCM codes are just one example of increase revenue sources available to providers who provide excellent care.

Potential for Increased Revenue

Level of Medical Decision Making	E&M Code Reimbursement	TCM Code Reimbursement	Increase
Moderate Complexity	99214 \$101.12	99495 \$154.53	\$53.41
High Complexity	99215 \$135.63	99496 \$218.27	\$82.64

How To Implement A Sustainable Solution?

- The benefit of increase reimbursement is obvious, but how do you implement a solution which is sustainable and can be time and time again with out placing an additional burden on an already stretched provider?
- The answer...the power of electronics.

Make It Easier To Do It Right Than Not At All

- Because SETMA uses the same EHR in both inpatient and outpatient settings, all of the information needed to determine a patient's eligibility for the TCM codes is automatically aggregated and calculated in the background.
- All a provider has to do is begin an office visit and if the patient is eligible, they will be alerted on our main AAA_Home template in the EHR.

SETMA's Follow-Up Calls

- Every patient that SETMA discharges from the hospital is scheduled to receive a call from our Care Coordination Department.
- SETMA has been calling all patients discharged from the hospital since 2009.
- **We did not have to implement anything new in order to fulfill the follow-up contact requirement of the new TCM codes.**



Patient Chart QTest

Home Phone (409)833-9797

Work Phone () -

Cell Phone () -

Sex M Age 43

Date of Birth 06/30/1970

Patient's Code Status

Full Code

Patient Eligible For Transitions Care Management Exam

[Bridges to Excellence View](#)

[Intensive Behavioral Therapy Transtheoretical Model](#)

Preventive Care

[SETMA's LESS Initiative I](#)

Last Updated //

[Preventing Diabetes I](#)

Last Updated //

[Preventing Hypertension I](#)

[Smoking Cessation I](#)

[Care Coordination Referral](#)

[PC-MH Coordination Review](#)

Needs Attention!!

[HEDIS](#) [NQF](#) [PQRS](#) [ACO](#)

[Elderly Medication Summary](#)

[STARS Program Measures](#)

Exercise [Exercise I](#)

[CHF Exercise I](#)

[Diabetic Exercise I](#)

Patient's Pharmacy

Phone () -

Fax () -

Rx Sheet - Current

Rx Sheet - All Time

Home Health

Template Suites

[Master GP I](#)

[Pediatrics](#)

[Nursing Home I](#)

[Ophthalmology](#)

[Physical Therapy](#)

[Podiatry](#)

[Rheumatology](#)

Hospital Care

[Hospital Care Summary I](#)

[Daily Progress Note](#)

[Admission Orders I](#)

Pending Referrals I

Status	Priority	Referral	Referring Provider
Completed	Routine	Cardiology - SETCA	Anwar
Completed	Routine	SETMA Diabetes Education	Holly
Completed	Routine	SETMA Ophthalmology	Holly

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Disease Management

[Diabetes I](#)

[Hypertension I](#)

[Lipids I](#)

[Acute Coronary Syn I](#)

[Angina I](#)

[Asthma](#)

[Cardiometabolic Risk Syn I](#)

[CHF I](#)

[Diabetes Education](#)

[Headaches](#)

[Renal Failure](#)

[Weight Management I](#)

Last Updated

12/16/2013

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Special Functions

[Lab Present I](#)

[Lab Future I](#)

[Lab Results I](#)

[Hydration I](#)

[Nutrition I](#)

[Guidelines I](#)

[Pain Management](#)

[Immunizations](#)

[Reportable Conditions](#)

Information

[Charge Posting Tutorial](#)

[Drug Interactions I](#)

[E&M Coding Recommendations](#)

[Infusion Flowsheet](#)

[Insulin Infusion](#)

Chart Note - Now

Chart Note - Offline

Return Info

Return Doc

Email

Telephone

Records Request

Transfer of Care Doc

Make It Easier To Do It Right Than Not At All

- At the conclusion of the visit, when the provider accesses the billing template, they will again be reminded to bill the TCM code is eligible.
- Again, this requires no extra work on the provider as all of the information has already been aggregated in the background.

Make It Easier To Do It Right Than Not At All

- When the “Care Transition” label is shown in red, the provider clicks the Eligibility button to confirm that all of the criteria have been met to bill a TCM code in place of a traditional E&M code.
- The only thing that the provider must do is select the Level of Medical Decision Making that they feel they performed during the office encounter.
 - 99124 (Moderate Complexity or higher) Level of Medical Decision Making required for TCM code 99495
 - 99125 (High Complexity) Level of Medical Decision Making required for TCM code 99496

Transitions of Care Management

Date of Last Transition of Care Management

Select Level Of Medical Decision Making For This Office Visit

- Straight Forward [?](#)
- Low Complexity [?](#)
- Moderate Complexity [?](#)
- High Complexity [?](#)

Date Of Most Recent Hospital Discharge

Days Since Most Recent Hospital Discharge

Date Of Most Recent Hospital Follow-Up Call

Business Days After Discharge Follow-Up Call Completed

You may use the 99495 Transition Care Management code for this office visit. Click OK to close this template and the 99495 code will be selected for you on the next screen.

Don't forget to click Submit on the next screen.

Make It Easier To Do It Right Than Not At All

- The provider simply clicks “Calculate Code Eligibility” and the EHR confirms if all criteria to bill a TCM code have been met.
- If so, the highest eligible TCM code is automatically selected, the provider closes the screen and clicks Submit.
- The work is done!